

January 2024

Manager Leadership Program

[WIM logo. The words “Manager Leadership Program morph into the acronym “MLP”]

If you have the leadership ability and leadership want and you love to work with financial advisors, there is no better program out there.

[MLP graduate Camille Ramirez-Dostert on camera]

It will be tough. It's not easy to get through. You'll have to go through a very long and tough assessment.

[Camille talking to another manager]

But what I can tell you and my advice to you is be bold, be brave and be yourself. Leave everything else out the door because it is so rewarding.

[MLP graduate Frederick Jackson on camera]

The feedback is probably the best part and the worst part because you never really know how other people perceived you.

[Frederick talks with a Financial Advisor, who smiles]

But it's a great way to realize how you're coming across to people. So I have been lucky enough to be on both ends. I was a participant through the program.

[Frederick listening to a speaker at an event]

I went through assessment. I got feedback on my performance, and then I've also been on the other side where I've participated on the

[Frederick on camera]

managerial side, where I was able to assess other people and provide feedback. So it's been very rewarding and I think the best part about getting through the program,

[scenes of MLP graduates interacting with Financial Advisors]

whether you get in or whether you don't, you're still going to get an amazing amount of feedback and you get feedback from usually 25 to 35 different leaders. It's the combination of all that feedback, which from a career standpoint and professional standpoint is an invaluable amount of information on how you can improve yourself.

[MLP graduate Winnie Truong on camera]

I've actually went through assessment twice, so the first time I didn't get picked, I got a deferred and then a second time is when I finally got through all of that and I would say I would do it again in a heartbeat.

[MLP graduates interacting with Financial Advisors]

It gives you that opportunity to not just learn about yourself and how to advance in your career. It allows you to learn from the best of the best in our firm.

[\[wellsfargo.com/about/careers. “Associate Manager Manager Leadership Program”](https://wellsfargo.com/about/careers) or call 1-314-477-7200.]

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